

Supplier User Guide for Responding to Atlantic Lottery Bid Opportunities

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OVERVIEW

The Atlantic Lottery Corporation (ALC) Supply Chain Management team utilizes Biddingo.com, an online e-procurement system, to manage its bid opportunity process.

HELP & SUPPORT

For problems related to using the ALC Biddingo Portal (ABP) or logging in, please email info@biddingo.com or call Customer Care at (416) 756-0955.

To receive all email communication from the ABP, users should add the domain "biddingo.com" to their safe senders list.

Biddingo Recommended Browsers are:

- Internet Explorer 11 or later
- Google Chrome 37 or later

If you forgot or lost your password, click the Log-in dropdown button and click the "Forgot password?" hyperlink.

Enter your email address and click the "Send Password Reset Link" button.



DEFINITIONS

<u>ALC Biddingo Portal (ABP)</u> – The online e-procurement portal where ALC manages its bid opportunity process.

<u>Bid, Solicitation, Tender, RFX</u> – General industry terms used to identify an RFP, RFQ, RFB, RFI, etc.

<u>Procurement Analyst</u> – Each bid opportunity will include a specific named ALC contact. This person is responsible for all aspects of the bid process and should be consulted if you have any questions or concerns at any point during the bid opportunity process.

Request for Bid (RFB) – RFBs are invitations to suppliers to bid on products to be purchased.



<u>Request for Information (RFI)</u> – RFIs are issued in the early stages of the bid process when feedback is sought from the supplier community for their interest in a potential future project.

<u>Request for Proposal (RFP)</u> – RFPs are issued in situations where there is a general understanding of what is required, and the supplier's expertise is needed to develop or perfect the desired product or service based on information provided by ALC. The RFP will include graded evaluation criteria, including price as predetermined by an evaluation committee.

<u>Request for Quote (RFQ)</u> - RFQs are issued when the goods or service required are well defined and readily available. The primary deciding factors in an RFQ process are price and meeting mandatory requirements (if applicable).

<u>Request for Pre-Qualification (RFPQ)</u> – RFPQs are issued to select prequalified suppliers to receive an RFP with respect to the required opportunity.

<u>Supplier</u> - also referred to as "Vendor". A person, organization, or other entity that currently provides or wishes to provide goods and/or services to ALC.



GENERAL FLOW OF SUPPLIER ACTIVITY TO ACCESS & RESPOND TO ALC BID OPPORTUNITIES

STEP 1 - REGISTRATION

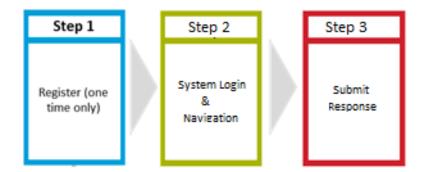
Prior to responding to any ALC bid opportunity, supplier registration must occur within the ABP. This is a one-time account creation and will provide access to all ALC bid opportunities available.

STEP 2 - SYSTEM LOGIN & NAVIGATION

Once the registration step is completed, suppliers can navigate existing opportunities, read and print any associated materials, participate in question and answer forums directly with ALC Supply Chain team members and receive any amendments.

STEP 3 - SUBMIT RESPONSE

Finally, once the bid submission has been created and validated, the supplier can finalize the submission to ALC prior to bid closing.





REGISTRATION

Registration is free and is easily completed. It is mandatory for all suppliers seeking to respond to ALC bid opportunities.

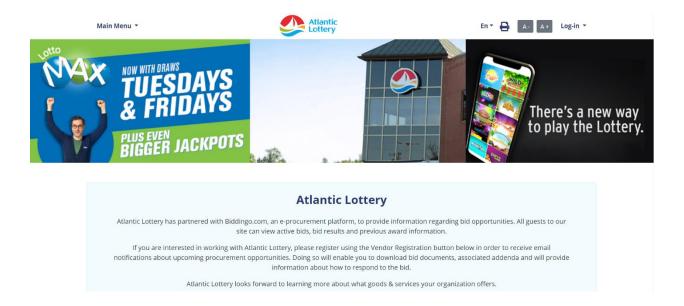
See the Biddingo User Guide Quick Registration on the Supply Chain Management page of alc.ca - <u>Supply Chain Management | Atlantic Lottery Corporation</u>.



SYSTEM LOGIN & NAVIGATION

ALC BIDDINGO PORTAL (ABP) HOME PAGE

The ABP Home Page is the central point of access for all ALC Bid Opportunities. From here, you can view bid information, download bid documents and subsequently respond to ALC bids. You can also monitor bids in which you are participating and manage any draft responses you have.



MAIN MENU

The Main Menu dropdown feature enables users to navigate through the various components of the portal, including:

- **Vendor Registration** Allows suppliers to establish a user profile in the ABP and participate in bids.
- **Biddingo Vendor New Features** allows suppliers to see Biddingo system enhancements.

Log-IN

Registered suppliers can use the "Log-in" dropdown in the top right-hand corner of the screen to log in to the ABP. You must be a registered supplier and logged in to the ABP in order to download bid documents.



HOME PAGE NAVIGATION

Prior to logging in, users are defaulted to the "List of Solicitations" view which shows all ALC bid opportunities, regardless of status (Open for Bidding, Closed, Awarded, and Cancelled). Users can search, filter, and view solicitation details, but cannot download solicitation documents unless they are logged into the ABP.

Once logged in, users will see two tabs on their home page:

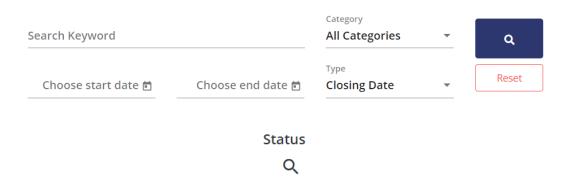
- 1. List of Solicitations
- 2. My Bids



LIST OF SOLICITATIONS

The List of Solicitations tab shows all ALC's bids, including bids that are "Open for Bidding," "Closed," "Awarded", and "Cancelled". Users can use the search and filter capabilities to narrow the scope of solicitations being viewed.

- **Keyword Search** Narrow your view by searching for a word, phrase, or number. The keyword search returns matches based on the "Solicitation Number" and "Solicitation Name" fields.
- Date Range Search Narrow your view by searching for bids that fall within a date range based on the Posted Date or Closing Date. Enter a start date and end date and select the date type you wish to search by.
- Status Filter Click the magnifying glass under "Status" to select one or more statuses to filter your view.



From the List of Solicitations tab, you can see basic information about a solicitation to help you identify solicitations you want to view. Once you have identified a solicitation you would like to view, click on the Solicitation Number or Solicitation Name to access the bid.



Solicitation Number	Solicitation Name	Closing Date (MM/DD/YYYY)	Date Posted (MM/DD/YYYY)	Days Left	Status Q	
2020-14 RFQ	Java Software	06/05/2020 10:00 AM ET	06/03/2020	2 days	Open for Bidding	:
2020-11 RFQ	RFQ Template	06/30/2020 02:00 PM AT	06/02/2020	27 days	Open for Bidding	:

My Bids

The My Bids tab shows a focused view of solicitations that pertain to you based on solicitations you are either participating in or following. Solicitations are grouped into a few different categories:

- **My Bid Opportunities** Bids where you have downloaded bid documents and are considered a document taker.
- Invitation Received Bids you have been invited to bid on by ALC.
- **Solicitations I'm Following** Bids you have opted to follow by selecting the "Follow" button within a given bid.
- **Bid Submitted** Bids to which you submitted a response.

Like the List of Solicitations view, you can use the search and filter capabilities to narrow the scope of solicitations being viewed.

- Category Search Narrow your view to bids in only one of the categories listed above (e.g., My Bid Opportunities).
- **Keyword Search** Narrow your view by searching for a word, phrase, or number. The keyword search returns matches based on the "Solicitation Number" and "Solicitation Name" fields.
- Date Range Search Narrow your view by searching for bids that fall within a date range based on the Posted Date or Closing Date. Enter a start date and end date and select the date type you wish to search by.
- Status Filter Click the magnifying glass under "Status" to select one or more statuses to filter your view.

VIEW A BID

From the "List of Solicitations" or "My Bids" tab, click on the Solicitation Number or Solicitation Name to view the bid. A bid is made up of some or all the following components, which vary based on the opportunity and ALC's business requirements:

- Solicitation Overview
- Solicitation Document(s)
- Online Submission
- Intent to Respond (ITR)
- Site Meeting (if applicable)
- Q&A Board (if applicable)
- Amendment(s) (if applicable)
- Document Takers (ALC has chosen not to share this information)





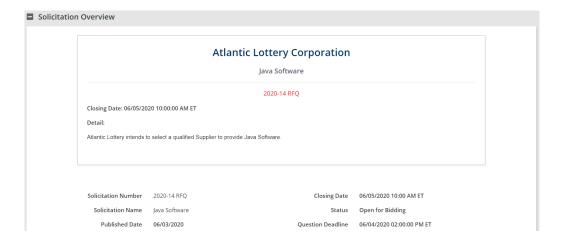
Additionally, you have the option to follow the bid by clicking the "Follow" button below the bid title.

UX Services / Services EU

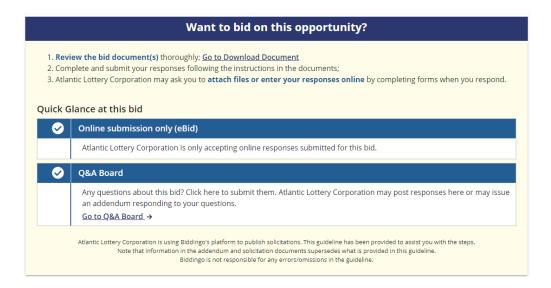


Solicitation Overview

Provides a high-level overview of the bid, including key information like Closing Date, Bid Status, as well as Site Meeting and/or Question Deadline, if applicable.



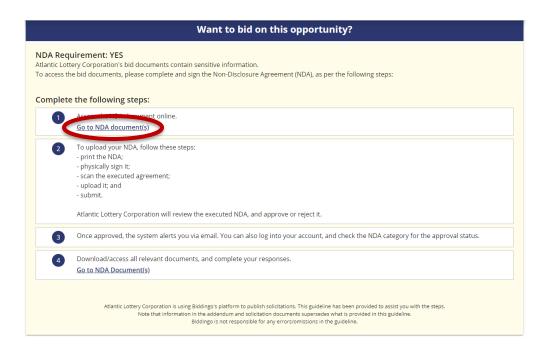




NDA Requirement

Some bids require an NDA document to be submitted before you can download and access bid document(s).

Select "Go to NDA Document(s)" to go to the Non-Disclosure Agreement (NDA) Required section of the Solicitation Overview.

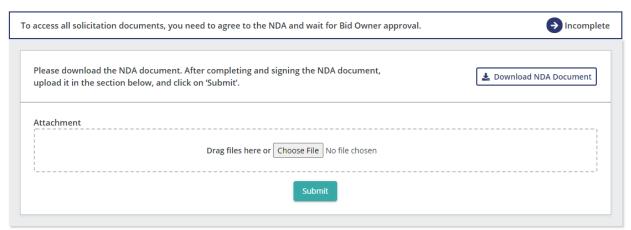


Select "NDA Submission".





Download and complete the NDA document for upload and submission through the following interface, or simply review and accept the NDA online.



Note that the NDA must be approved by the Bid Owner before you will be able to access the bid document(s). You will receive a confirmation email that it has been submitted and pending review.

You should receive an email stating that your NDA has been approved.

Upon login, you will see the following stating Status: Approved.



Solicitation Document(s)

All attached bid documents are accessible from the Solicitation Document(s) component. From here you can download and access bid document(s).

Select "View Bid Documents" to see an onscreen view of the RFP. From there you can select to Print as a PDF. Or you can click "Download All Document(s), or even just preview by clicking the "Preview" button.





If proponents are required to respond to the RFX within the system, there will not be a Requirements document as an attachment. You can, however, download via pdf or Excel.

Under Online Submission, click "Click Here to Start Submission."



Close the pop up for Bid Response Checklist Items.

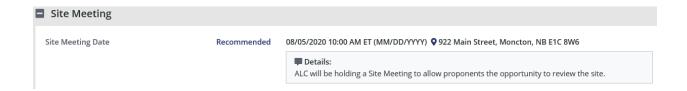
Click "Download Document as PDF/Excel".



Site Meeting/Pre-Bid Meeting

At ALC's discretion, your attendance may be mandatory or recommended at a site or pre-bid meeting. If a site/pre-bid meeting is mandatory, you must attend or risk disqualification from the bid process. Always refer to the bid document(s) for specific instructions.

Information such as date, time, and address are posted for both mandatory and recommended site/pre-bid meetings.



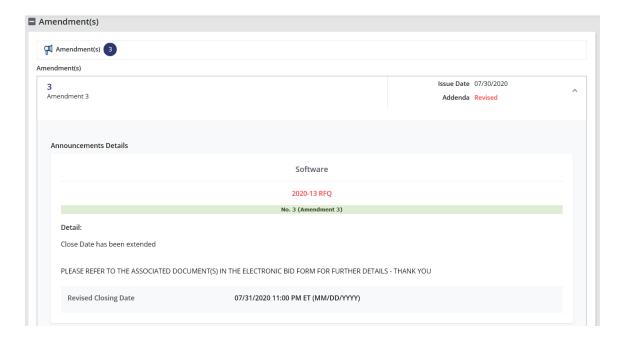
Amendment(s)

Throughout the course of a bid, the Procurement Analyst may choose to modify or update the bid document by way of an amendment (e.g., solicitation amendments, clarifications, extensions).



Amendment documents are characterized by name, number, and issue date.

Amendments should be reviewed in their entirety and bid responses should be modified as per the instructions therein.



Q&A Board

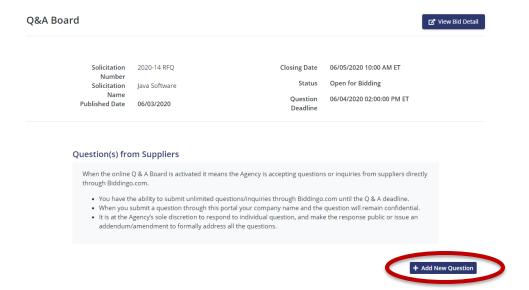
Questions can be submitted during the open question and answer period on the Q&A Board. Select "Go to Q&A Board."



Select "+ Add New Question" to submit a question.

- When you submit a question, your company name will remain confidential; however, your question can be viewed by other document takers.
- Questions cannot be submitted after the deadline period.
- It is at ALC's discretion to respond to any questions it receives, make the responses public, or issue an amendment to formally address all questions.





• Enter your question Title and Details. Add Attachments if required and click Submit.



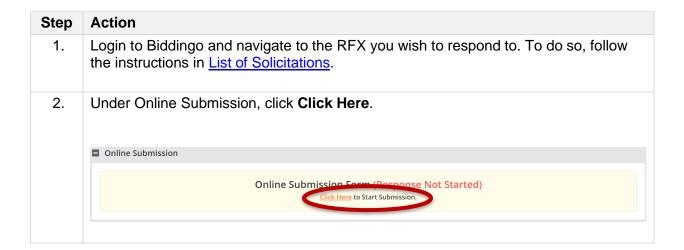
Your question will then appear in your list of submitted questions.



RESPONDING TO AN RFX

Notes:

- For multi-category RFPs, respond only to the Categories you are interested in, unless otherwise directed in the requirement instructions.
- For open RFPs, follow the submission instructions in the RFP Requirements.
- Not all RFXs have the same Requirement sections (i.e., Mandatory, Graded).
- The system will not let you submit your response unless it is complete.
- Please read all bid documents in their entirety.





3. The following screen will appear. It displays the Requirements that require a response prior to submitting.

Click Go to Response for the first listed Requirement section.

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Response Not Started

You have not yet submitted your eBid response.

In order to submit your bid, please complete the following:

- 1. Complete all required items, including acknowledgement of amendments and agreement to the Terms of Use.
- 2. Click the Submit at the bottom of the Bid Response Checklist and Submission Form.

Required Items to Complete

The following mandatory items must be completed in order to submit your eBid response:

Seq	Content #	Content Name	
1	€ 6.3	Mandatory Requirements	Go To Response
2	№ 6.4.1	Proponent Viability	Go To Response
3	€ 6.4.2	UX Experience	Go To Response
4	€ 6.4.3	Role Base Experience	Go To Response
5	€ 6.4.4	Privacy & Information Management	Go To Response
6	€ 6.4.5	Artificial Intelligence	Go To Response
7	□ 6.4.6	Price	Go To Response



Step Action

Addendum / Amendment Confirmation

I (the vendor) acknowledge and accept all addenda and amendments issued.

Confirm	Seq		Addendum/Amendment Number	Addendum/Amendment Name
	1	1	A	mendment 1

Attachments Confirmation

Туре	File Name	Download Date		
Original	Conflict of Interest Form.docx	-		
Original	Contractor Safety Manual.docx	-		
Original	RFP 2024-19 Pricing Template.xlsx	-		

□ I confirm that I have read the entire bid document and any attachments, addenda and amendments that have been added to this bid. <u>View Documents</u>

Electronic Bid Response Terms of Use

By completing and submitting this Electronic Bid Response Form:

- 1. I confirm that I have the authority to submit this Electronic Bid Response Form on behalf of my company.
- I confirm that all the information submitted on the Electronic Bid Response Form is true and complete to the best of my knowledge.
- 3. I understand that failure to provide complete and correct information may result in my bid response being disqualified.
- 4. I understand that the information provided on the Electronic Bid Form will be accessed by the organization(s) publishing the bid, which may make some or all the information provided a matter of public record according to its bylaws.
- 5. I understand that Biddingo.com cannot guarantee uninterrupted working of the service for reasons beyond its control and that Biddingo.com will make reasonable efforts to restore the service.

You must complete all required items (including any pre-conditions) in order to submit.

Until you have received the electronic receipt for your bid submission you have not submitted your bid.

Close

Response Not Started



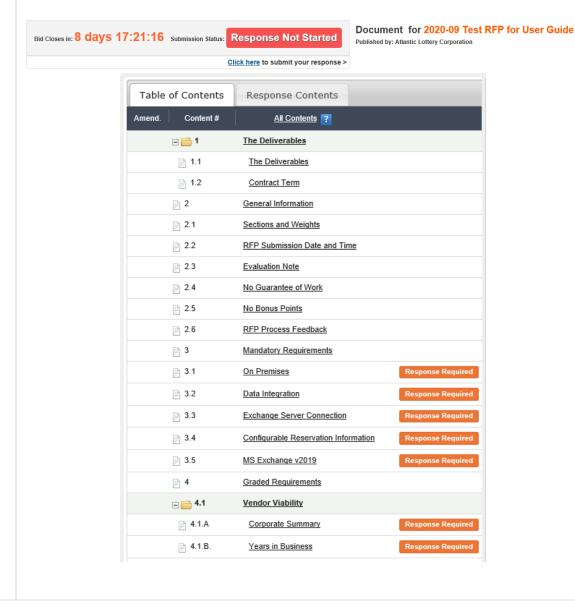
Step Action

4. The top left displays the **Bid Close Date and Time** and **Submission Status**.

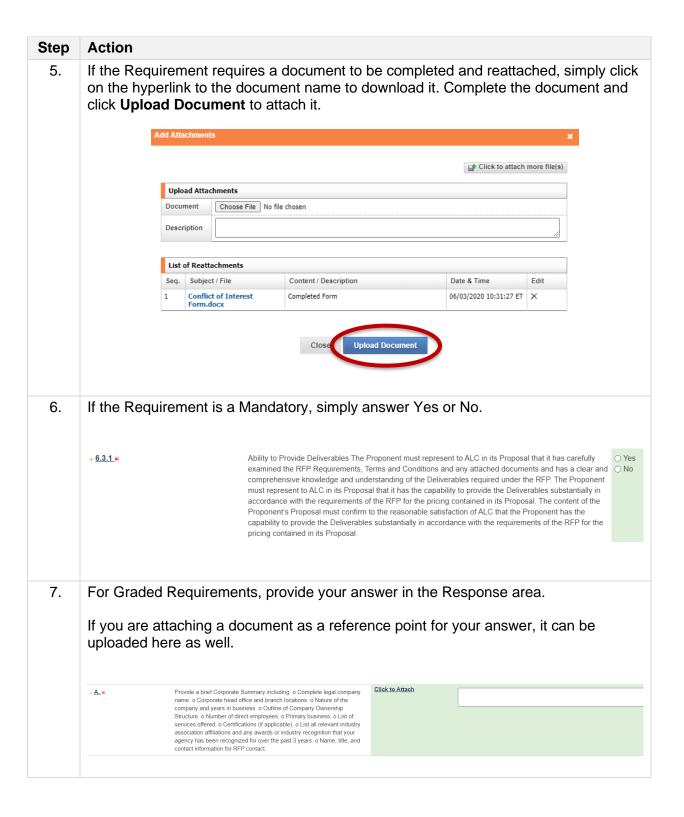
Beneath that are the Table of Contents and Response Contents lists. You may toggle between the two.

The **Table of Contents** view shows all RFX content while the **Response Contents** view shows only those requirements that require a response.

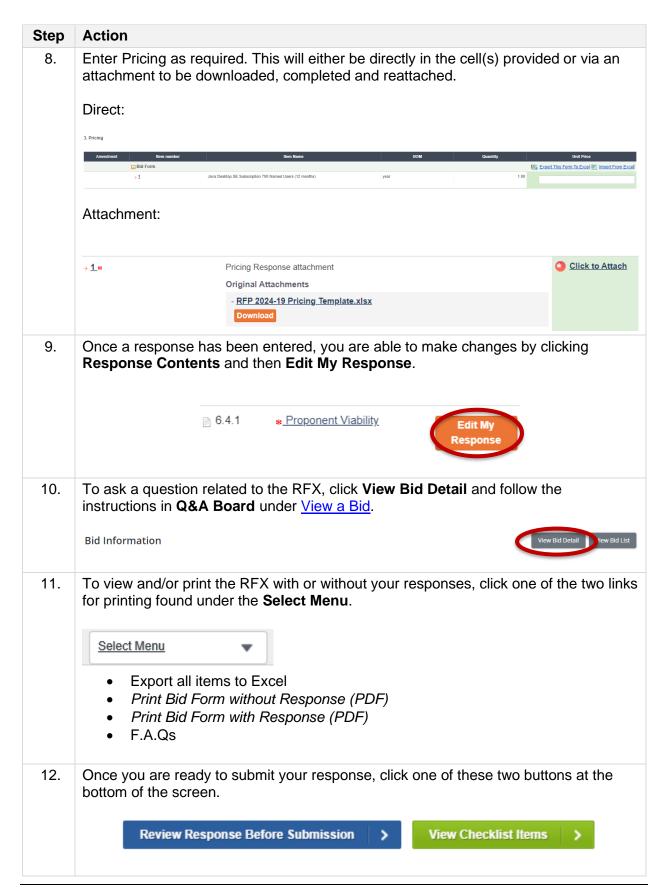
Click on each Requirement Name where **Response Required** is stated and provide your answer accordingly.













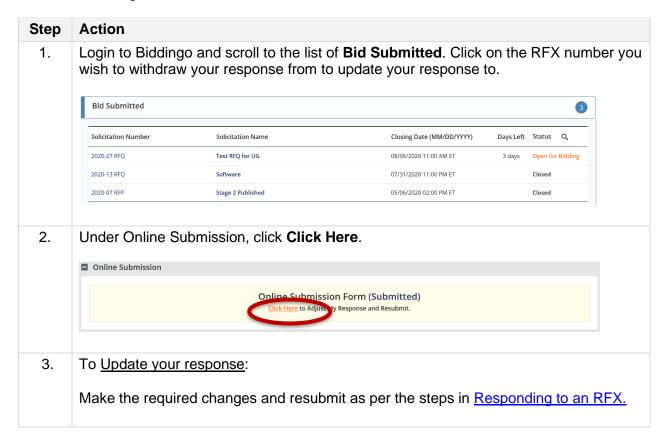
Step **Action** 13. Review your submission information and click the checkbox for "I have read and agree to the Terms of Use" and click Submit. **Electronic Bid Response Terms of Use** By completing and submitting this Electronic Bid Response Form: 1. I confirm that I have the authority to submit this Electronic Bid Response Form on behalf of my company. 2. I confirm that all the information submitted on the Electronic Bid Response Form is true and complete to the best of my knowledge. 3. I understand that failure to provide complete and correct information may result in my bid response being disqualified. 4. I understand that the information provided on the Electronic Bid Form will be accessed by the organization(s) publishing the bid, which may make some or all the information provided a matter of public record according to its bylaws. 5. I understand that Biddingo.com cannot guarantee uninterrupted working of the service for reasons beyond its control and that Biddingo.com will make reasonable efforts to restore the service. re read and agree to the Terms of Use. You will receive an on-screen confirmation of your submission. 14. Click Close. Your response was submitted on Sunday, August 02, 2020 at 21:25:58 PM ET An email confirmation notice was sent to 'willy@wonka.com'. To print a copy of the eReceipt, click here To save a copy of your eBid response, click here Close Your Submission Status changes to Submission Completed. 15. Submission Status: Submission Completed: Sunday, August 02, 2020 at 21:51:28 PM ET

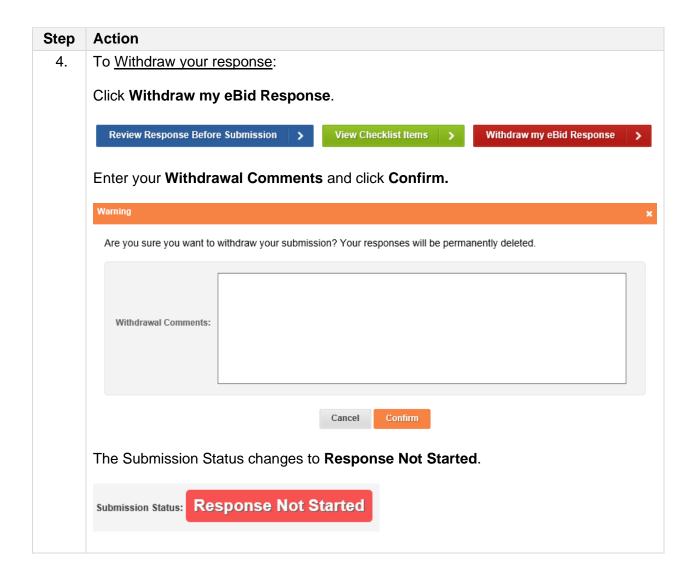


ADDITIONAL ACTIONS WITHIN THE ABP

UPDATE OR WITHDRAW A RESPONSE

The following are step by step instructions for updating or withdrawing a bid response any time before the Closing Date:





BID RESULT

Bid Result displays the list of Bidders and the price (if applicable) and are unofficial until the Bid Award is posted.

BID AWARD

Users can view the successful bidder's information and bid price (if applicable).

If applicable, the Procurement Analyst may post a Notice of Award attachment to announce the successful bidder as a public announcement.

The Bid Award information is official.

